

## SOLUTION DIRECTOR

Beyond Technologies is a professional services firm, specialized in SAP solution integration and business process optimization. We are looking for a Solution Director to join our dynamic team.

**You will be responsible to drive strategically the direction of the solution, by keeping be up to date with new releases and trends, best practices as well as by providing product feedback, marketing and competitive intelligence.**

### Your tasks :

- Act as Pre-sales expert (leadership of service pre-sales cycles for which you will be identified as a leader, supervise the general preparation of the answer, assume the leadership of customer presentations)
- Act as a Solution Architect (identifies and communicates risks, defines release, deployment and roll-out strategies, estimates, hypothesis, timeline, scope, definition of role & responsibilities)
- Act as an Integration Manager (directs advisers in the choice of solutions and tools supporting their respective scope, execute the 'check' scope, validate the technical or application solution, investigate, diagnose and solve complex SAP project problems quickly)

### You have :

- Hold bachelor's degree in computer science, information technology, or software engineering
- Have at-least 15 years of experience with SAP Implementations of various modules: SAP SD/MM, WM, PP, FICO etc.
- Have participated in pre-sales activities, blue printing and integration activities;
- Have a strong business acumen is a must.
- Highly disciplined regarding Client follow-ups;
- Demonstrated ability to develop and implement strategies;
- Fluency in both English and French is essential.

### You are :

- A high energy individual who can adapt easily to different environments and project phases with leadership
- Able to address objections with confidence and determination
- Strategic and tactical with excellent planning and execution skills
- Collaborative
- Outstanding oral, written and interpersonal skills
- Compliant and results driven

At Beyond, we want our employees to be happy and healthy both at work and outside of work. Everything we do and offer our employees is based on our philosophy that investing in our people is beneficial for all of us!

We thank you for your interest; however only candidates who meet the qualifications will be contacted.