

Today's priorities for retail companies

In an increasingly digital world, customer interactions are changing. With a market facing rapid innovation and increased competition, the retail industry must adapt faster than ever.







Keeping the human touch

Customer expectations for retail products are constantly growing. Know your customers and offer a unique and highly personalized shopping experience across all channels.



Entirely digital supply chain

Ensure full visibility on your entire supply chain, from raw materials to product marketing, to improve planning across all channels and optimize your inventory.



Focus on the client

With so many offerings on the market and new trends arriving daily, retailers must build customer trust and loyalty to foster long-term client relationships with their brand.



Balance online and instore experiences

While physical stores will remain an integral part of the buying experience, consumers are turning towards the online space more and more – and expecting the same customized experience.



Go beyond products

Deepen your understanding of your customer's needs to offer new products, services, engagement models and payment options.

Our retail expertise that matters to you

The Beyond Technologies team has combined their many years of experience and vast expertise with several world-renowned clients to create Beyond's Accelerator, a proprietary solution designed for a wide range of retail market segments, including health & beauty, fashion, apparel and footwear, groceries, and many more.

The Beyond Accelerator is an extensible and future-proof solution that provides optimal support for retailers of all sizes.



Built on the latest SAP technology (S/4HANA, Fiori, CAR), our enhanced retail accelerator includes several key resources and services such as:



Go-Beyond Retail Package scope



Covered Retail Business Processes

Analysis for Category

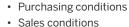
management Sales and Margin analysis

 IFRS P&L and managerial P&L for comparison

 Financial Franchisee support

 Product Cost controlling

 Promotion sales analysis



- Retail Pricing
- Promotions

Pricing and Promotions Merchandise and Financial and **Assortment Analytics Planning Organizational** Structures and **Master Data** grocery/convenience/gas/

DC Logistics.

- Financial planning mix
- Channel Merchandise plan by location
- · Merchandise Mix
- Open to Buy
- · Strategic assortment planning

· SAP Omnichannel Pointof-Sale by GK · POS DTA & Inbound Slow seller management · POS store operations E-commerce

- Marketing
- Sales force automation
- Social media
- EDI



· Inventory Management

Omnichannel

operations

- Wholesales / Stock reservation
- Replenishment from Store to DC Stock
- · Returns Management
- · Warehouse Logistics

- · Merchandise Distribution
- Inter/Intra company transfers

Procurement

- Customer Order Management
- Transport Logistics
- Value-added service: labels/tickets

- Operational Assortment
- Pre-pack and quota scale
- · Purchase Order Handling
- Open to Buy
- Allocations
- · Collective Purchase Order
- Imports
- Invoice Verification
- · Contract Settlements
- Vendor capacity planning



Beyond Technologies

solution to transform

and simplify retailers'

operations across

several key areas.

offers a fully integrated

Package Offering



S/4HANA Cloud		S/4HANA On-Premise
 Beyond Technologies' Retail Accelerator SAP S/4HANA – Retail Digital Core (Finances, Inventory, Purchasing) SAP S/4HANA – Merchandising for Retail (Retail features) SAP Customer Activity Repository (CAR) 	 SAP Analytics Cloud or on-premise (BI) POS operations (SAP Fiori) Integration with existing POS (deployment of SAP POS by GK as an option) Implementation services 	 Beyond Technologies' Retail Accelerator SAP S/4HANA Retail for Merchandise Management SAP S/4HANA, Developer Access SAP S/4HANA Enterprise Management for Professional use SAP S/4HANA Enterprise Management for Functional use SAP S/4HANA Enterprise Management for Functional use SAP Customer Activity Repository (CAR) Integration with existing POS (deployment of SAP POS by GK



ADD-ONS

Beyond Technologies has extensive experience in integrating the following add-ons:

SAP GK POS Software

SAP CX: SAP Commerce Cloud | SAP Marketing Cloud | SAP Services Cloud | SAP Sales Cloud | SAP Customer Data Cloud

About Beyond Technologies



Founded in 2005



100% SAP focused SAP Gold Partner



Over 285 employees and growing



150+ happy clientsStrong customer acquisition growth in retail



Average SAP experience Functional: 12 years Technical: 8 years



Dedicated team of retail experts



Certified Project Management Experts

Multiple resources trained on SAP Activate methodology



Beyond Technologies is a professional services firm, specialized in SAP solution integration and business process optimization. Founded by a team of consultants with over 20 years of integrated business management system experience, we know how to leverage best practices and SAP solutions to deliver real and sustainable benefits to our clients. We offer intelligent, practical and innovative solutions that give retailers a competitive edge, in a timely and cost-effective manner.

Some of our retail customers





































www.beyondtechnologies.com







CANADA

111 Robert-Bourassa Blvd Suite 4500 Montréal (Québec) H3C 2M1 185 The West Mall, Suite 1010

Etobicoke (Ontario) M9C 1B8

FRANCE

93, avenue Charles de Gaulle 92200 Neuilly-sur-Seine

UNITED STATES

111 Town Square Pl., Suite 1515 Jersey City, New Jersey 07310

SOUTH AFRICA

Knightsbridge Office Park 33 Sloane Street Block B, 1st Floor, Gauteng Bryanston, 2191

5th Floor, 22 Somerset Road Green Point, Cape Town 8005