





FICO SOLUTION DIRECTOR

Solutions Beyond Technologies is a professional services firm specializing in SAP solutions integration and business process optimization. We are looking for a Solution Director to join our dynamic team.

You will be responsible for the strategic direction of the FICO solution, keeping abreast of new releases and trends, best practices, as well as providing product feedback, marketing, and competitive intelligence.

Your tasks:

- Act as the FICO pre-sales expert (lead pre-sales service cycles for which you will be identified as the lead, oversee overall response preparation, assume leadership of customer presentations)
- Act as a solution architect (identify and communicate risks, define release, deployment and rollout strategies, estimates, assumptions, timing, scope, role definition and responsibilities)
- Act as an Integration Manager (guide consultants in the selection of solutions and tools supporting their respective scope, execute the scope "check", validate the technical or application solution, research, diagnose and resolve complex SAP project issues quickly)

You have:

- Bachelor's degree in computer science, information technology or software engineering
- At least 15 years of experience with SAP implementations of various modules: SAP FICO with integration with SD/MM, WM, PP, etc;
- Must have participated in pre-sales, blueprinting and integration activities
- Strong business acumen is a must
- Highly disciplined in following up with customers
- Demonstrated ability to develop and implement strategies
- Exceptional verbal and written communication skills in English and French

You are:

- Dynamic
- Flexible
- Resourceful
- Ability to work in a team-oriented environment and interact effectively with others
- Results-oriented attitude

At Beyond, we want our employees to be happy and healthy both on and off the job. Everything we do and offer to our employees is based on our philosophy that investing in our people is good for all of us! Beyond is dedicated and committed to promoting a diversified and inclusive work environment for everyone. Beyond Technologies is an equal opportunity employer and we believe in fostering an environment where everyone regardless of gender, race, ethnicity, sexual orientation, disability, age, or all other identities feels respected, protected and celebrated.