

SAP Business Technology Platform and the Data & Analytics Suite



Beyond's key SAP BTP offerings

SAP's Business Technology Platform is a collection of SAP's on-premise and cloud products, services, and solutions grouped together under one roof. Beyond Technologies' SAP BTP expertise can be categorized into several key pillars.



Application Development and Integration

Application development and integration provides everything needed for agile business process innovation, extended functionality, and integration in the cloud and hybrid scenarios. Using design thinking approaches, Beyond can iterate and experiment any number of business case scenarios to build the ideal user experience using the SAP Fiori interface.

Leveraging Extension Suite and Integration Suite capabilities Beyond has experience building innovative Fiori Applications on SAP BTP that extend standard functionality while keeping the "core clean".



Database and Data Management

This includes everything companies need to store, access, process, integrate, and interpret all relevant data in their landscape. Services and products associated with data and data management allow companies to manage and use data at the speed they require, flexibly and efficiently. Beyond's expertise includes several products that fall under this pillar:

- SAP S/4HANA
- SAP S/4HANA Cloud
- SAP Data Warehouse Cloud
- SAP Data Intelligence
- SAP Master Data Governance & more



Analytics

Products that fall under the analytics pillar pool data from across a given organization's multiple data sources, allowing companies to make rapid, insight-driven business decisions. Relevant SAP analytics products include:

- SAP Analytics Cloud
- SAP Data Warehouse Cloud
- SAP BW/HANA



Intelligent Technologies

Beyond utilizes solutions such as SAP Intelligent Robotic Process Automation (SAP Intelligent RPA) and machine learning to automate the kind of complex, repetitive decisions that make up a significant portion of business processes. SAP BTP's automation capabilities can save a lot of time and allow companies to focus on innovation.

Business Intelligence & Analytics Consulting

Beyond has worked with clients across a wide range of sectors to help them link plans across departments, eliminate silos, and become truly data-driven organizations who thrive amidst constant industry changes.



Beyond's BI Team and Services

Beyond's strong BI team consists of 16 members (2 juniors, 2 analysts, 3 advanced, 7 seniors, 2 architects) who provide a wide range of services based on their extensive knowledge of the SAP Data & Analytics suite.

SAP Analytics Cloud

- + **More than 15** implementations of SAP Analytics Cloud over the last years
- + **14** customers in Canada
- + **2** customers in the USA
- + **2** customers in France

SAP Data Warehouse Cloud

- + 1 customer with the software signed and project starting in September
- + 1 customer starting a POC in August. If it's a success, the customer will implement SAP DWC
- + Multiple ongoing demos and discussions with other customers and prospects

SAP Analytics Cloud

- Modelization & data flows
- Import and Live on S/4HANA and CDS Views and SAP BW
- Analysis for Office & SAC add-on
- Reporting and dashboarding
- Platform administration and security
- Training program
- Hybrid Analytics strategy (SAP BO to SAC)

Data Warehouse Cloud

- Data flows and modelization
- Datasources connectivity
- Platform administration and security
- Data warehousing and architecture

SAC Planning

- Modelization & data flows
- Import and Live on S/4HANA and CDS Views and SAP BW
- Analysis for Office & SAC add-on
- Reporting and dashboarding
- Platform administration and security
- Training program
- Hybrid Analytics strategy (SAP BO to SAC)

Accelerators

- Prebuilt reports in SAC
- Full documentation (report story/ configuration guide/master data/ etc.)
- Finance package/inventory turnover/sales/OTIF/backorders/backlog/group reporting/FP&A/etc.
- Cross-industry

Beyond's Technical Consulting Services

Beyond Technologies is driving the next generation of SAP consulting engagements, helping organizations leverage the SAP BTP platform to accelerate business outcomes by building a fully integrated and future-ready IT ecosystem.



Beyond's Technical Consulting Services (TCS)

Our experienced global TCS team is spread throughout our offices located in Canada, France, and South Africa. The TCS team consists of 66 highly qualified experts, including:

- Technical Solution Architects
- Technical Architects/ Technical Team Leads
- Senior Consultants and
- Consultants
- Junior Consultants

We offer:



SAP Infrastructure and System Management (Basis)

- Monitoring and alerting for any network-enabled devices and systems
- Supporting application lifecycle process



Application Security Services

- Authentication configuration and user management
- Custom authorization development
- Data encryption configuration



Application Lifecycle Management

- Custom code management
- SAP Focused Run expertise
- SAP Cloud ALM configuration



Application development and automation

- Fiori Enhancement and custom Fiori Apps development
- Custom reports, forms, workflows, and applications
- Process automation
- Solution architecture



Integration

- Process integration and Orchestration
- Configuration and development of A2A, B2B, B2C, B2G integration for SAP and non-SAP products
- API development, configuration and management
- Accelerators



Artificial intelligence

- Process redesign and automation

Beyond's SAP BTP Support Services

Beyond is fully equipped to offer support throughout the entire SAP BTP sales cycle - from end-to-end lead generation to POCs for a wide variety of business cases.

Sales cycle support

Beyond Technologies offers end-to-end customer lifecycle support, allowing us to easily engage and quickly understand our prospect's business value and expected outcomes for all processes throughout the evaluation.

End-to-end demand generation team

Full marketing team that leverages a well-rounded lead generation program to help increase pipeline:

- Targeted content for SAP Account Executives to leverage as part of their prospecting content
- Outbound prospecting, inbound optimization, social selling, and content-driven sales with specialized demand generation and marketing agencies
- Support throughout the sales cycles with highly customized deliverables based on the needs of all qualified prospects

Pre-sales experts and demo engineers to help close sales cycles

- Most complete SAP certified (Demo2Win) pre-sales teams
- Fully autonomous pre-sales department, equipped with its own demo environment (S/4HANA and its core solutions)

Beyond's customized proofs of concept (POC)

- All our demos customized to reflect the customer's environment
- All demos are typically accompanied by a script provided by the prospect to help them properly evaluate the functionality that SAP has to offer
- Beyond Technologies has provided multiple proofs of concept in the last decade and has the expertise and capacity to execute flawlessly



Contact us today!

Discover how partnering with Beyond Technologies can help take your opportunities to the next level. Contact one of our experts for more information.

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