

Beyond's Analytics Accelerator Order-to-Cash



At a glance

Accelerate and enhance your SAP Analytics implementation with Beyond's prebuilt analytics reports

Beyond's Order to Cash Analytics solution provides fully customized out-of-the-box dashboards, based on S/4HANA CDS views to offer our clients a single point of entry to all their organization's analytical data and key business KPIs.

Beyond's Analytics expertise

Strong analytics team of senior SAP consultants who can help you with:

- Architecture, development & integration
- Evolution & optimization
- Project or on-demand mode
- Training

Expertise in all SAP Analytics technologies

- **Reporting & Planning**
SAC, SAC Planning, S/4HANA Embedded Analytics, Analytics on CAR, SAP BusinessObjects
- **Data Warehousing & Data Lake**
SAP Datasphere, SAP Hana Cloud Data Lake, SAP BW
- **Data Orchestration**
SAP Data Intelligence Cloud, SAP Data Services

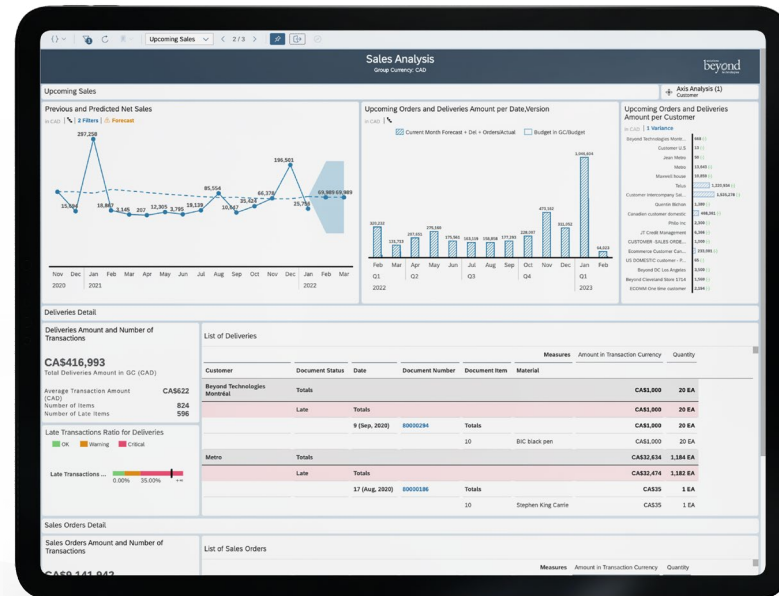
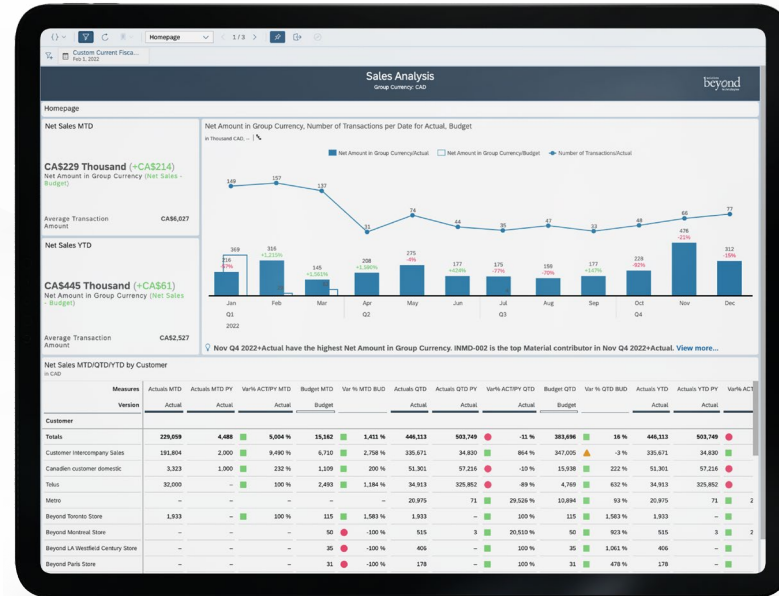
Benefits and Features

Sales report – Leverage a tailored sales performance dashboard for detailed insights on your planned and actual sales

Thanks to a single point of analysis, compile key business KPIs to identify your top performing customers and orders, and deliver detailed insights into trends, sales and orders to fully measure your company's overall sales performance

Analyze based on:

- + Actual and budget month/quarter/ year-to-date basis
- + Actual and previous year month/quarter/ year-to-date basis



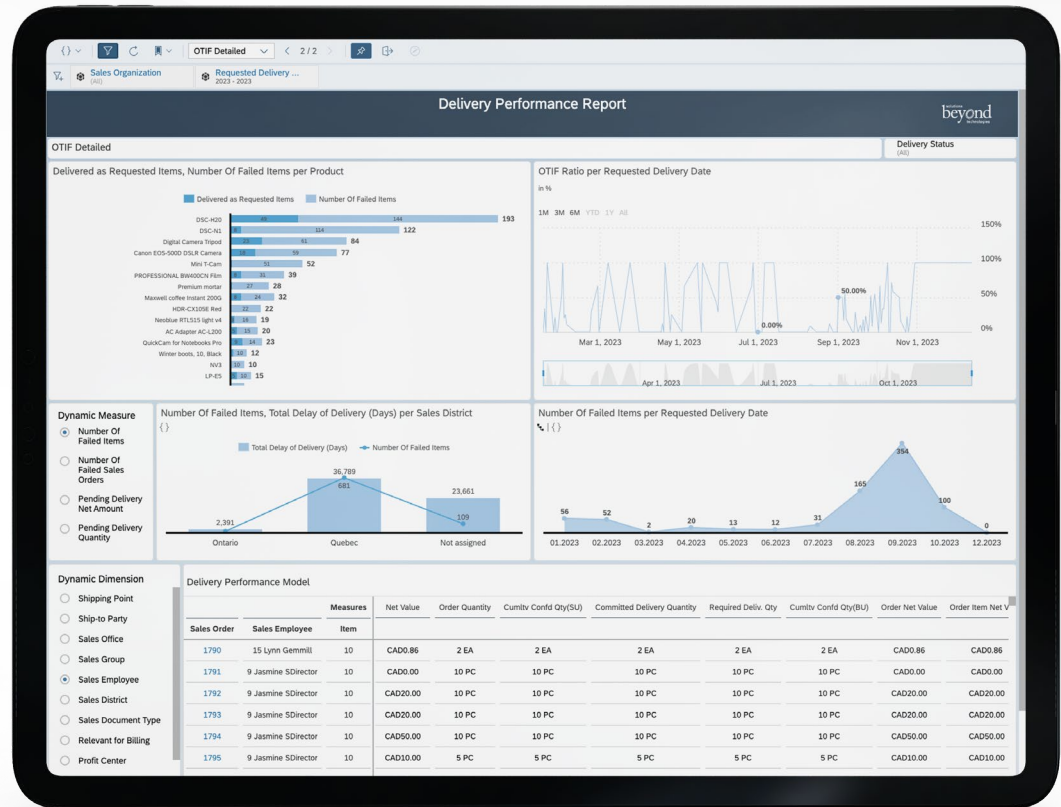
Benefits and Features

Delivery Performance (OTIF) –
Measure your company's delivery performance to proactively identify any delivery issues

On-Time In-Full (OTIF) Delivery gives you actionable insights with drilldown capabilities into Plant, Material, Company Code, etc., to get a detailed view of historical trends, delivery performance, delivery issues and corrective measures.

Analyze based on:

- + A year-to-date ratio
- + A previous year for year-to-date comparison/variance
- + A last 12 months ratio



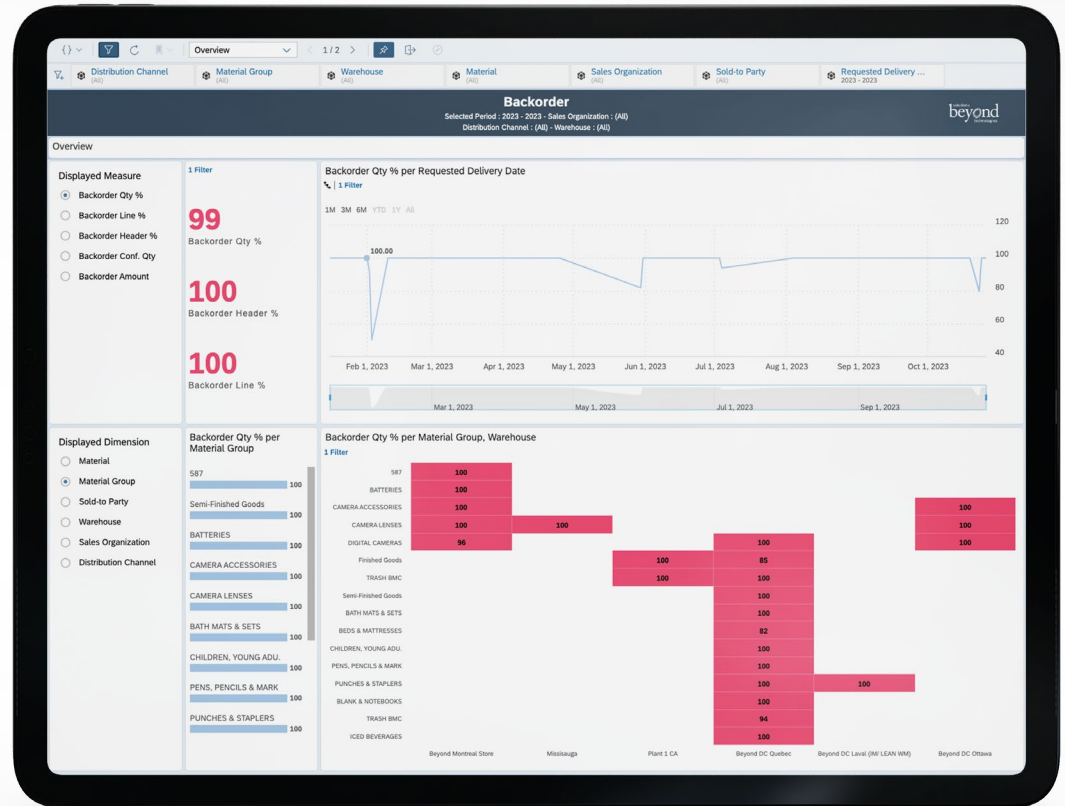
Benefits and Features

Back Orders – Show how proficient your company is on meeting product demand and efficiently providing finished goods to your clients

Make better decisions on procurement, manufacturing and finished goods inventory management with a detailed view of any sales order fulfillment issues. Improve product availability, procurement and manufacturing processes, inventory management, and ultimately, customer satisfaction.

Analyze based on:

- + Backorder Qty %
- + Backorder Header %
- + Backorder Line %



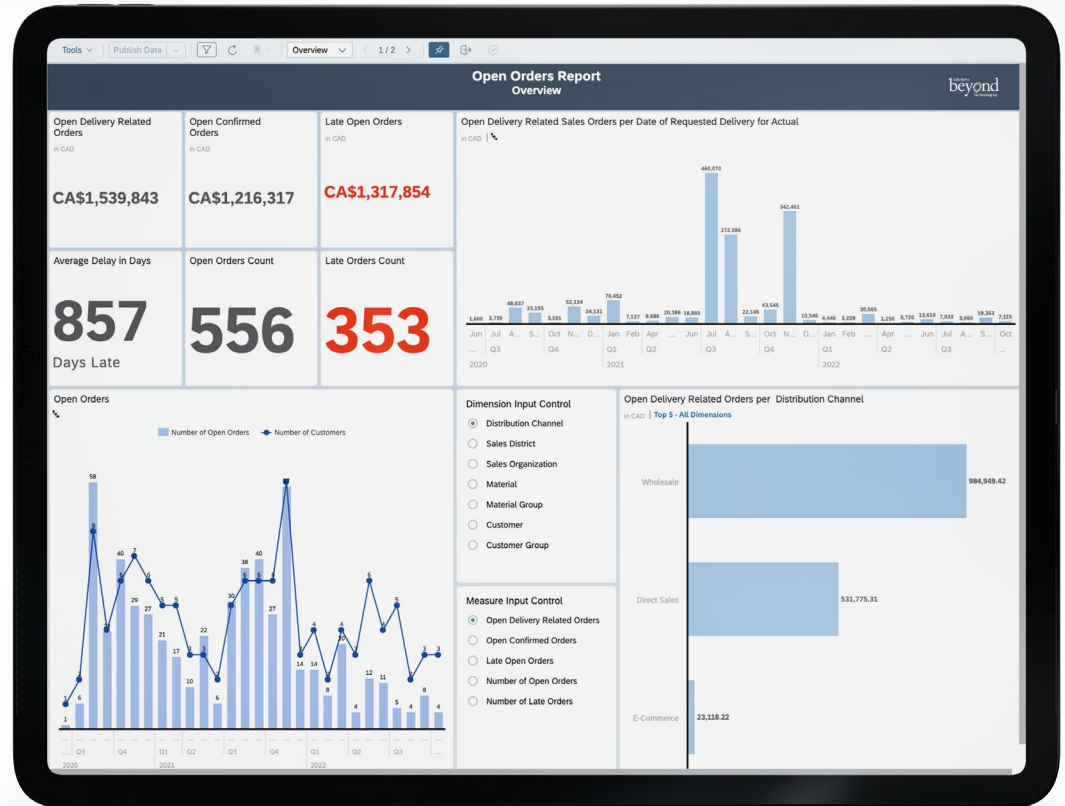
Benefits and Features

Open Orders - Get a centralized view of all open and late orders and proactively reduce any bottlenecks to ensure that orders are shipped on time.

Get detailed insights on open and late orders in each sales organization, material group, or distribution channel. Identify trends by analyzing historical data to optimize your order fulfillment process.

Analyze based on:

- + Open Orders (Backlog)
- + Late Orders
- + Number of late and open orders



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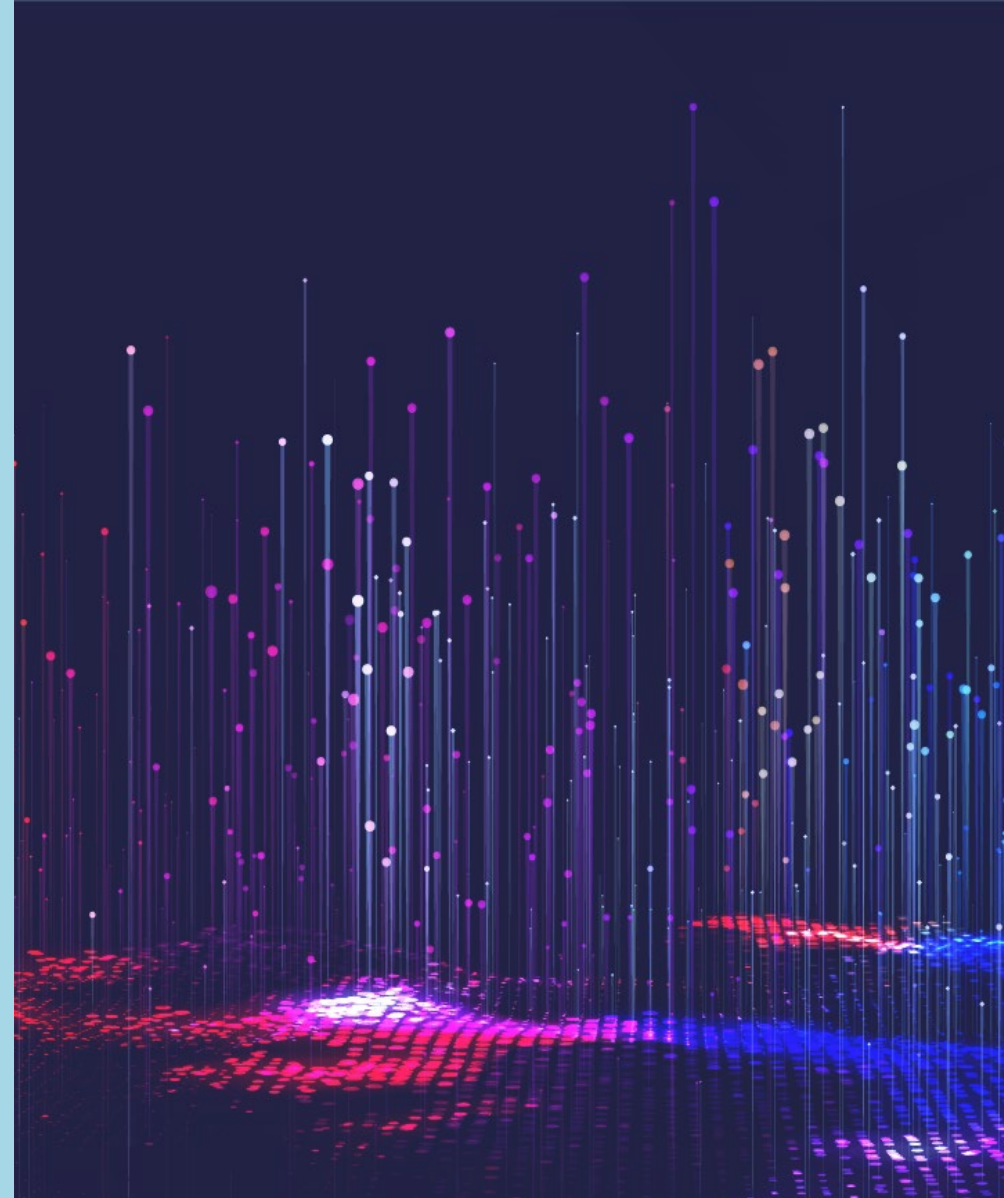
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